

Forward-Looking Statements

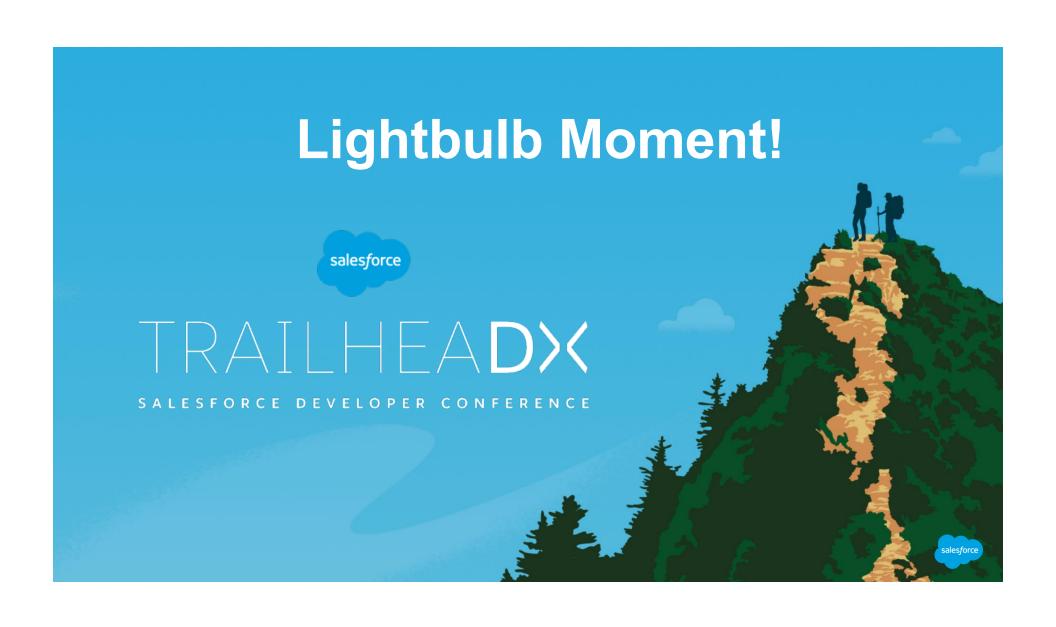
Statement under the Private Securities Litigation Reform Act of 1995:

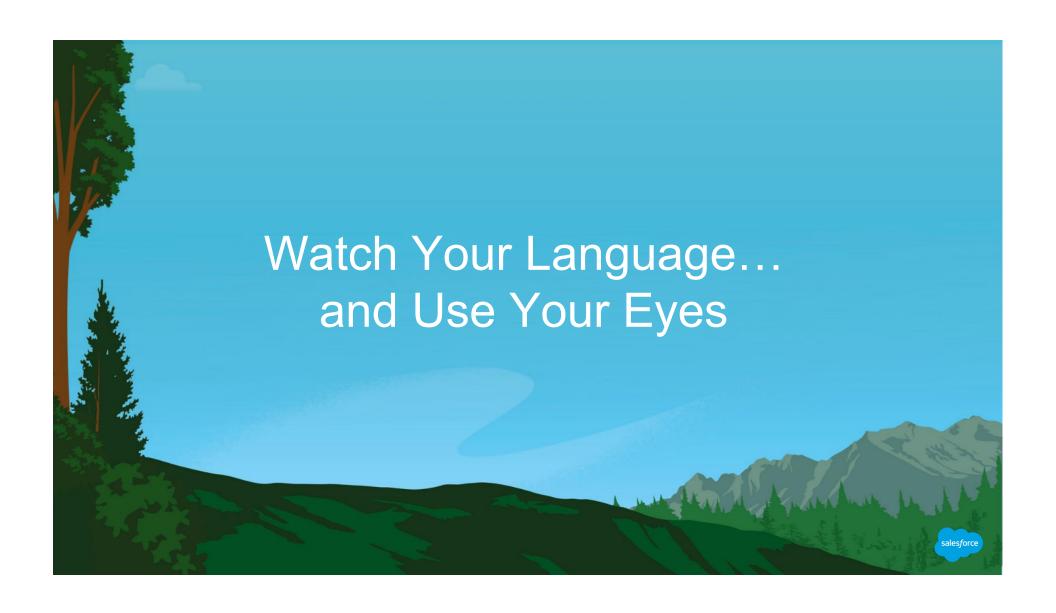
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Watch Your Language and Use Your Eyes

Know your Audience

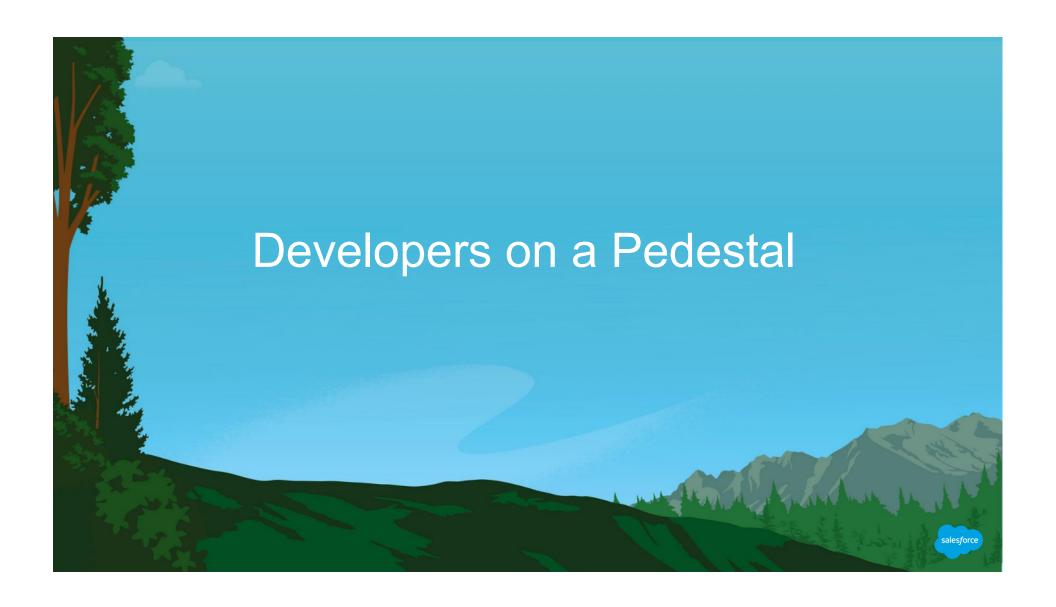
"I don't understand"

Body language & facial expressions

FYI: The blank stare means you lost them







Developers on a Pedestal

Admins can assume you know EVERYTHING

Automation = code!

Take time to listen



Surprised Newbie Admin





Tame That Little Org of Horrors

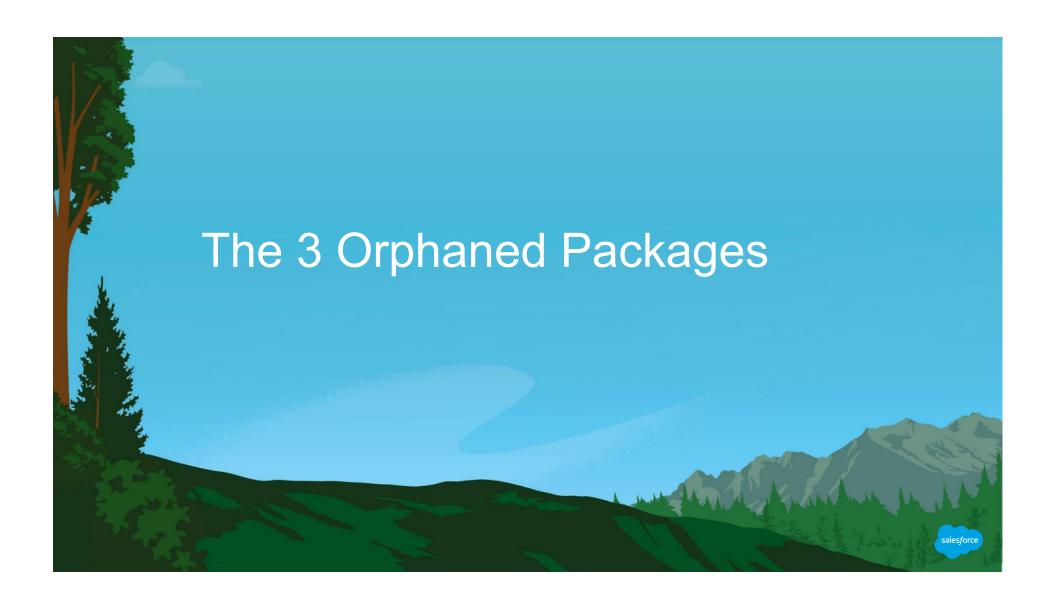
Don't Over Complicate

Point & Click, Then Code

Ask An Admin



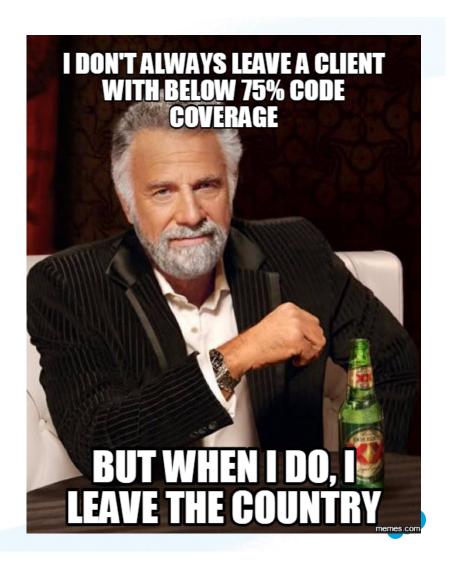


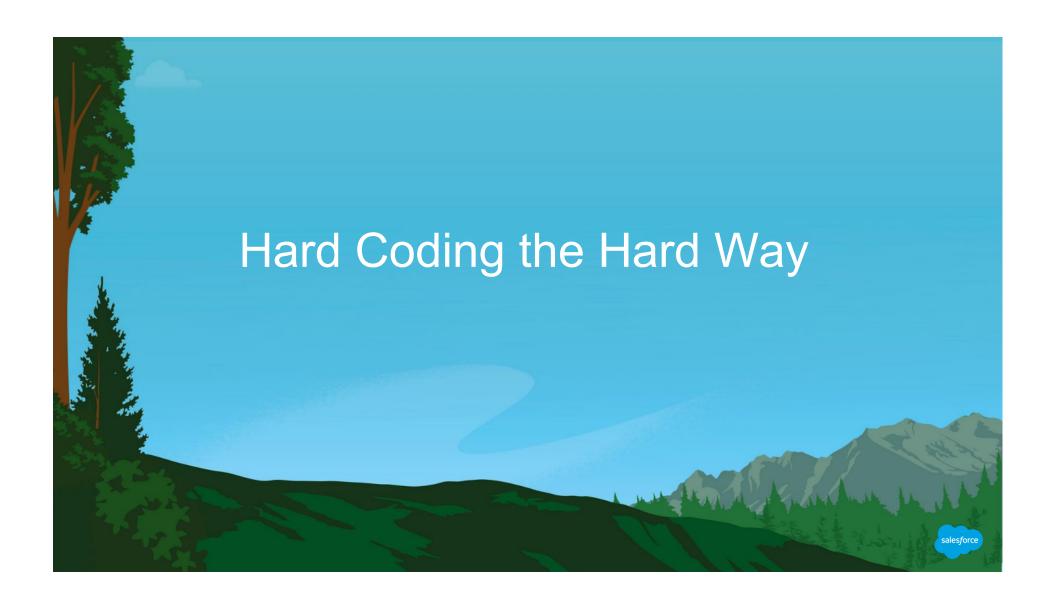


The 3 Orphaned Packages

Don't leave a "Trail of Destruction"

"Fixit" = Career Opportunity





Take It Easy....

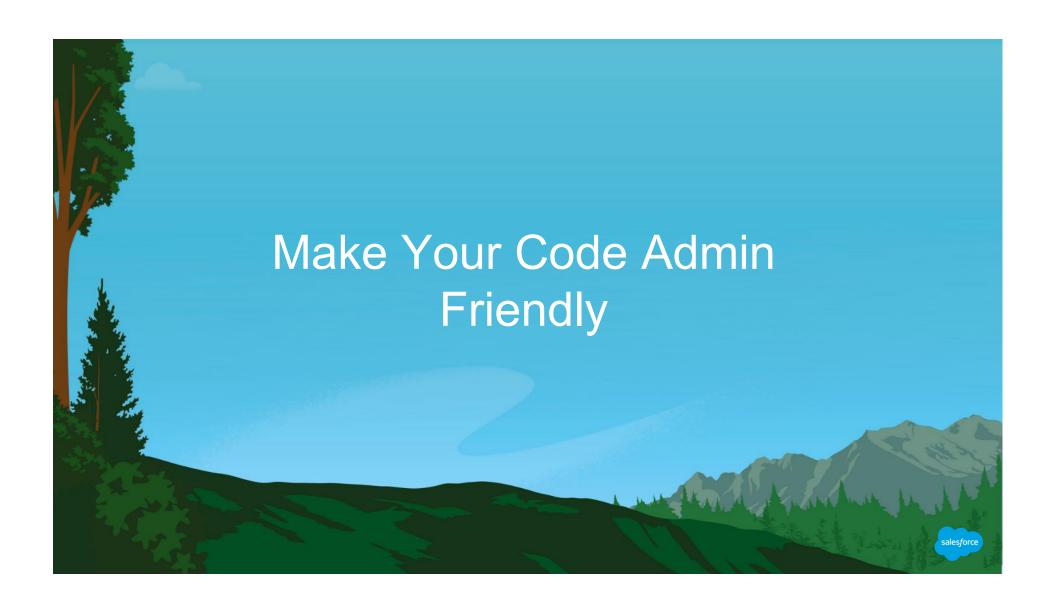
What Does Your Code Do?

No IDs in Code

Native Salesforce





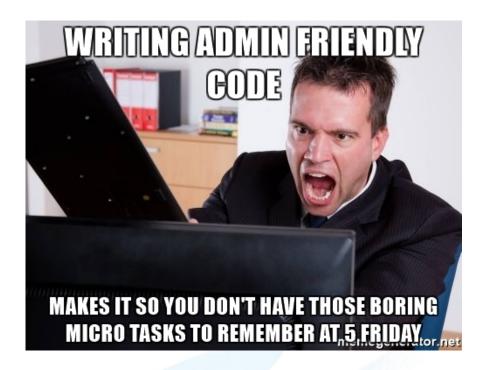


Make Your Code Admin Friendly

Field Sets

List & Hierarchy Custom Settings

Custom Metadata Types





Brilliant Takeaways - Communication is the Ballgame, folks!

Admins and Devs are PARTNERS

Leave a Clean Trail

Think about the Future

OK to say "I don't Understand You"!

If you don't know the "Why"...you're in trouble!



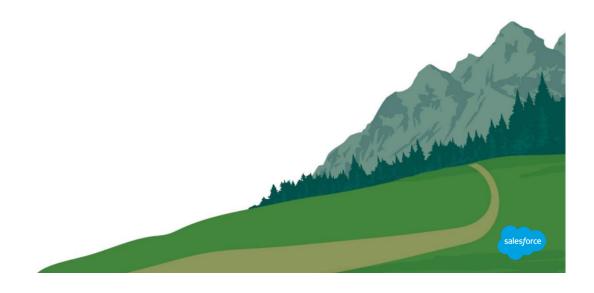
Resources

Admin 201 Trailmix

Community Quick Start Trailmix

Salesforce User Group

RAD Women



Trailhead Modules



Custom Metadata Types



Data Modeling



UX Research Basics

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